



The complete solution for the hearing health of professionals exposed to noise



COTRAL: services made to measure

Maintain your hearing through the combination of efficient moulded protections and beneficial services.

Result = salaries with 100% protection.

Because we pay attention to the skill of our personnel, the efficacy of our protections and the quality of our services, with the COTRAL hearing solution, you can be sure that every endeavour is made to effectively protect your employees who work with noise.

For 5 you key points

- A network of Prevention Technicians to meet your needs, directly at your site.
- Made to measure services: the AUDITOOLS hearing health management toolbox.
- Follow-up of your fleet of protections in your personal customer area.
- Adaptation of the hearing protections to each employee exposed to noise: choice of model, material, acoustic filter and options.
- Information and creation of employees' awareness to the noise risk during taking of impressions.

The **key success factors** of the COTRAL solution

Why do 16 364 companies trust us? 06/01/11

Since it is not enough to have good protectors to successfully prevent risks to hearing, we focus on providing you services that guarantee **effective implementation** of the COTRAL protections, **commitment of your employees** and **monitoring of the equipment** throughout the 5 years of the guarantee.

The COTRAL solution also involves information media on implementation of the hearing protections and communication tools to encourage employees to preserve their hearing health **100% of the time spent exposed to noise.**



COTRAL, the effectiveness of a relationship 100% directed towards your satisfaction





Faced with the risks of noise, why choose the COTRAL solution?

Taking of ear impressions performed by the Prevention Technician

The COTRAL Prevention Technicians are trained in taking impressions by **qualified experts from the British Society of Audiology (BSA)**.

They undergo 4 weeks' of training (including learning the technical operation and taking impressions under real-life conditions).

This initial training is validated by a final examination and is supplemented by further training modules 4 times/year.

A **quality protocol** is followed in order to take the impressions completely safely: otoscopy, protection of the eardrum... The contraindications to impression taking are observed: blockages due to ear wax, otitis...

80% of the Prevention Technician's appointments are devoted to impression taking, i.e. more than 2000 equipments per year.

1 A team near you

A network close at hand

The **COTRAL Prevention Technicians** assist you in managing your noise risk. They take the ear impressions necessary for producing the protections, **directly at your site**, following a very strict quality protocol.

As prevention experts, they will create awareness among your personnel of the need to protect themselves from the harmful effects of noise.



A team ready to listen to you

Whatever your needs, you can contact us at **+33 (0) 2 31 69 36 36** or by email : **serviceclient@cotral.com**

Our aftersales service is at your disposal between **8.30 a.m. and 5. p.m. Mondays to Fridays at +33 (0) 2 31 69 05 13** for monitoring of your COTRAL protections. You can also record your enquiry in your customer area at **www.cotral.co.uk**.

Your personal customer area at www.cotral.co.uk

You can access **your orders and the list of the equipped individuals** in just a few clicks to ensure that management of your COTRAL protections is performed as simply and rapidly as possible.



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Selection of the acoustic filters according to the ATAG+ method

The ATAG+ method, developed by COTRAL Laboratories, allows selection of the most appropriate acoustic filter for each individual. This application, which is unique, takes account of:

- the volume and type of noise
- the user's wearing habits
- the type of protections previously used
- the need for communication
- the hearing losses already noticed.

It is essential for the protection to reduce noise to below the regulatory thresholds without the attenuation's being excessively high. One should not ignore the significance of communication and the need to hear warning signals.

Source: standard EN 458

2 Because your needs are unique, we adapt ourselves...



... to your productivity constraints

The impression taking sessions at your site are conducted according to your availabilities.

Aim: create awareness among your employees and take the impressions without disrupting your organisation.

... to each of your employees

The protections are **fully customised**, for every employee has a hearing past, a sensitivity and professional constraints which are different.

Options are offered:

protections with or without a handle, electromagnetic detection bead, communication kit...



... to your environment

The needs for noise attenuation and communication vary from one employee to another. This is why we choose **an acoustic filter** for each of our employees among the 18 available with our range of protections.

Personalised awareness campaigns and training programmes

In order to encourage your employees to **protect themselves 100% of the time spent exposed** to noise, the awareness campaigns are supplemented, at your request, with photos and sonometric records corresponding to your environment.





Certification ISO 9001 : 2008

COTRAL Laboratories have been ISO 9001 certified since 2006.

Concerned with your satisfaction, whether you are responsible for the safety file of the companies, an equipped employee or a healthcare partner, **COTRAL Laboratories** have initiated a quality approach, the scope of application of which extends from impression taking, to monitoring of the protections (throughout the guarantee period), including their manufacture.

ISO 9001:2008 certification

3 Trust



An experience that has stood the test

With **COTRAL Laboratories**, you can be sure to subcontract noise risk management to a reliable partner who offers you a wide range of products and services and invests in the future to satisfy you better.

- The Laboratories have been manufacturing marketing the hearing protections **since 1992**.
- **150 individuals** work every day to provide you satisfaction.
- **Development projects:** new models of protections, manufacturing processes under constant improvement, tools for measuring the efficacy of the protectors and new services to facilitate management of your noise file...

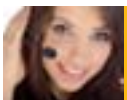
Your peace of mind guaranteed for 5 years

We monitor your file throughout the entire duration of the guarantee of your hearing protections. We offer you awareness campaigns tailored to your needs to ensure that your prevention of hearing risks remains effective over all these years.

The protections are **guaranteed for 5 years**.

Added value for your employees

You provide your employees a **customised, stylish protection** which gives them a sense of responsibility by allowing them to protect themselves both at work and in their private sphere.



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